



Level up your business with the **Believe It! Achieve It! 90-Day Run**. For the next three months, we're going to help you focus on the activities that will keep your business moving forward. Print the monthly calendars to get your daily and weekly assignments, then mark off each task as you complete it to keep track of your progress and achievements.

To give you a head start on your run, we've highlighted the top activities for the next three months below. Completing them will help you meet new prospects, grow your team, and elevate your business in 2017.

OCTOBER

- Define or reset your why (October 3)
- Plan your month (October 3)
- Sample Saturday: acquire new customers and Brand Partners (October 14)
- Host a Real Results Party breakfast or lunch (October 28)
- Tune into the NeriumU class Why Nerium, Why Now (October 30)

NOVEMBER

- Plan your month and review weekly activities (November 1)
- Host or attend a Real Results Party and feature the new Advanced Skincare Set (November 11)
- Host or attend an end of the week Calling Party (November 18)

DECEMBER

- Sample Saturday: share your Nerium story and products (December 2)
- Define your weekly goals (December 4)
- Host a Real Results Party breakfast or lunch using GoProspect to reach out to your contact list (December 15)
- 3-Way Calling Party: help your team build their business and close 2017 strong (December 23)

Be sure to print the Monthly Activity Calendars for the list of daily and weekly tasks you need to complete, then use them to keep track of all your business accomplishments over the next three months.



**REMEMBER,
BELIEVE IT
AND YOU WILL
ACHIEVE IT!**

See Your Monthly Activity Calendars Below

OCTOBER 2017

DREAM BIG! ACT ON IT DAILY

SUN	MON	TUES	WED	THURS	FRI	SAT
1	2	3 ○ Define or reset your <i>why</i> . ○ Plan your month and the next 90 days.	4	5 ○ Review Fast Start Game Plan with your team.	6 ○ Review your game plan for achieving <i>Paradise is Calling</i> incentive trip.	7
8	9 ○ Tune into NeriumU and learn about customer retention.	10 ○ Share Nerium products with two people a day – 2AD.	11 ○ Use GoProspect to leverage your business.	12	13	14 ○ Sample Saturday: acquire new customers and Brand Partners.
15	16 ○ Tune into NeriumU and learn about <i>Dream Big, Your Why!</i>	17 ○ Share new Preferred Customer Rewards Program.	18	19	20 ○ Follow-Up Friday: make a new list of prospects.	21
22 ○ Host or attend a Calling Party.	23 ○ Tune into NeriumU and learn about customer acquisition.	24	25 ○ Focus on the next 7 days to close the month strong.	26	27	28 ○ Host or attend a Real Results Party breakfast or lunch using GoProspect to reach out to your contacts.
29	30 ○ Tune into NeriumU to learn about <i>Why Nerium, Why Now.</i>	31				



90-DAY ACTION PLAN

- October Goal: _____
- Monthly Sales Volume Goal: _____
- New Brand Partners Goal: _____
- New Customers Goal: _____
- New Brand Partners – Fast Start Qualified Goal: _____
- Rank Advancement Goal: _____
- Month-End Accomplishments: _____
- Action Plan and Goal for Next Month: _____



NOVEMBER 2017

SHARE HAPPINESS AND GRATITUDE

SUN	MON	TUES	WED	THURS	FRI	SAT
			1 ☐ Plan your month and review weekly activities.	2 ☐ Share your Nerium story with prospects. Set your goal to achieve <i>Paradise is Calling</i> Trip Volume.	3 ☐ Focus Friday: share inspiration, motivation and team recognition on social media.	4
5	6 ☐ Share product "before" and "after" photos on Team Nerium social page.	7 ☐ Review Fast Start Game Plan with your new Brand Partners.	8 ☐ Share two videos a day with contacts using GoProspect.	9	10	11 ☐ Host or attend a Real Results Party and feature the new Advanced Skincare Set.
12	13 ☐ Tune into NeriumU for Back Office Training.	14 ☐ Share Nerium with two people a day – 2AD.	15	16 ☐ Follow up with New Brand Partners – review their Fast Start progress.	17	18 ☐ Host or attend an end of the week Calling Party!
19	20 ☐ Tune into NeriumU and learn about the 10 Core Commitments.	21	22	23 <i>Nerium Headquarters office closed.</i>	24 <i>Nerium Headquarters office closed.</i>	25
26	27 ☐ Close out your month strong with prospect and customer follow-ups.	28 ☐ Start building your list for the following month – who do you know?	29	30		





90-DAY ACTION PLAN

- ☐ November Goal: _____
- ☐ Monthly Sales Volume Goal: _____
- ☐ New Brand Partners Goal: _____
- ☐ New Customers Goal: _____
- ☐ New Brand Partners – Fast Start Qualified Goal: _____
- ☐ Rank Advancement Goal: _____
- ☐ Month-End Accomplishments: _____
- ☐ Action Plan and Goal for Next Month: _____



DECEMBER 2017

GIVE THE GIFT OF NERIUM

SUN	MON	TUES	WED	THURS	FRI	SAT
					1	2 ○ Sample Saturday: share your Nerium story and products.
3	4 ○ Define your weekly goals. ○ Tune into NeriumU for Personal Development. 	5 ○ Keep pushing to achieve <i>Paradise is Calling</i> Trip Volume goals.	6	7	8	9
10	11 ○ Share new Preferred Customer Rewards Program.	12	13	14	15 ○ Host or attend a Real Results Party. Use GoProspect to reach out to your contacts. 	16
17	18 ○ Share the <i>Better with Nerium</i> video to encourage prospecting.	19	20	21	22 <i>Nerium Headquarters office closed.</i>	23 ○ 3-Way Calling Party: help your team build their business and close 2017 strong!
24	25 <i>Nerium Headquarters office closed.</i>	26	27 ○ Reach out to customers and Brand Partners and thank them for their support.	28 ○ Recognize your team for a great 2017!	29	30
31						



90-DAY ACTION PLAN

- December Goal: _____
- Monthly Sales Volume Goal: _____
- New Brand Partners Goal: _____
- New Customers Goal: _____
- New Brand Partners – Fast Start Qualified Goal: _____
- Rank Advancement Goal: _____
- Month-End Accomplishments: _____
- Action Plan and Goal for Next Month: _____

